

Power of Relationships

By: Gloria Stumpf

One of the lessons that the COVID-19 pandemic has reinforced is the power of relationships. When people were unable to meet in-person or even see each other's faces, we were forced to be extremely intentional about connecting with people. While the pandemic impacted each of us differently, the power of maintaining relationships was important to everyone.

I became an auctioneer because the atmosphere of the events and connecting with other people was intriguing. The connections with other auctioneers, the bidders, my ringman, and other team members continues to be something that I value. During the pandemic, some of those connections and relationships deteriorated. Looking forward, I am committed to taking the time to reinvest in people and build back some of the lost connections.

We are in the people business as auctioneers. Connections are made between team members, bidders, and each of us as a result of our time and attention. The challenge moving forward is taking a little more time to build relationships, giving more grace when things don't go as planned, and being grateful for every opportunity given. While I hope you enjoy the auctioneering events in the future, please take time to reflect on the power of relationships. I look forward to visiting with everyone in January. See you then.