

2019 MSAA Conference and Show Registration Form

January 17-19, 2019



Name _____

Spouse or additional attendee's name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Cell _____

E-mail address _____

Per Person registration for Friday & Saturday

| | Mem/Spouse Qty | Non-Member Qty |
|---|---------------------|---------------------|
| Advanced registration postmarked before Dec. 14, 2018 | \$ 200.00 ea. _____ | \$ 250.00 ea. _____ |
| Registration postmarked before Jan. 1, 2019 | \$ 250.00 ea. _____ | \$ 300.00 ea. _____ |
| On-site registration | \$ 300.00 ea. _____ | \$ 350.00 ea. _____ |

Per person one day only (indicate day Friday Saturday)

| | | |
|---|---------------------|---------------------|
| Advanced registration postmarked before Dec. 14, 2018 | \$ 100.00 ea. _____ | \$ 150.00 ea. _____ |
| Registration postmarked before Jan. 1, 2019 | \$ 125.00 ea. _____ | \$ 175.00 ea. _____ |
| On site registration | \$ 150.00 ea. _____ | \$ 200.00 ea. _____ |

NEW THIS YEAR – 15 hours of CE!

Real Estate Continuing Education with Mike Brennen – 15 hours

Wednesday, January 16 at 2:00 p.m. & Thursday, January 17 at 8 a.m. (Thursday lunch included)

| | | |
|--|---------------------|---------------------|
| Registration postmarked before Dec. 14, 2018 | \$ 150.00 ea. _____ | \$ 175.00 ea. _____ |
| On site registration | \$ 200.00 ea. _____ | \$ 250.00 ea. _____ |

TOTAL _____

ADVANCED REGISTRATION DEADLINE: December 14, 2018

Please send a separate check for dues from registration if paid at the same time.

Complete this form and send along with your check(s) to: Frank Imholte, MSAA EVP
8160 CO RD 138, St Cloud, MN 56301
1.800.440.9398

Please join us at the 2019 MSAA Conference & Show on January 17-19, 2019 to be held at the **Courtyard by Marriott**, 1080 28th Avenue South, Moorhead, MN

- The discounted rate is \$104.50 and is available when reserved by December 31, 2018. However, the rate will still be honored upon availability after that.
- Guests making reservations must ask for the group rate for the Minnesota State Auctioneers Association when making reservations over the phone at: 218.284.1000
- Reservations may also be made online by using the link found on the MSAA website under Upcoming Events.

2019 MSAA Conference and Show Schedule

Wednesday, January 16, 2019

2:00 p.m. – 5:00 p.m. Real Estate continuing Education – Mike Brennan.....Salon D

Thursday, January 17, 2019

8:00 a.m. – 5:00 p.m. Conference Registration..... Prefunction Hall

8:00 a.m. – 3:00 p.m. Vendors Prefunction Hall

8:00 a.m. – 5:00 p.m. Real Estate Continuing Education – Mike BrennanSalon D

12:00 p.m. – 1:00 p.m. Lunch for CE students Red River Room

12:00 p.m. – 3:00 p.m. Champion Auctioneer Contest Item Check-in.....Salon G

3:00 p.m. Marketing Contest Room Set-Up Red River Room

4:30 p.m. – 5:30 p.m. Judges meeting Amber Valley Board Room in Hotel 1st floor

5:00 p.m. – 5:30 p.m. Champion and Rookie Contestant Rules Meeting..... Salon F

6:00 p.m. – 9:00 p.m. MN State Auctioneers Champion & Rookie contestSalon G

9:00 p.m. Champion Auctioneers Reception..... Salon A, B, C

Friday January 18, 2019

7:00 a.m. – 8:00 a.m. Breakfast..... Salon A, B, C

7:00 a.m. – 9:00 a.m. Marketing Contest Check-in Red River Room

8:00 a.m. – 5:00 p.m. Vendors Prefunction Hall

8:00 a.m. – 8:15 am 2019 Conference and Show Kick off – Opening CeremonySalon G

8:15 a.m. – 9:15 am “Building Winning Relationships” – Jason L. Miller.....Salon G

8:30 a.m. – 5:00 p.m. Conference Registration Prefunction Hall

9:15 a.m. – 9:30 a.m. Coffee Break.....Prefunction Hall/Vendor Area

10:00 a.m. Auxiliary Shopping at the mall Hotel Lobby by Bistro

9:30 a.m. – 10:30 a.m. “Deal or No Deal” – Jason L. Miller Salon D, E

9:30 a.m. – 10:30 a.m. “Real Estate” – Mike Brennan..... Salon F

10:30 a.m. – 10:45 a.m. Coffee Break..... Prefunction Hall/Vender Area

10:45 a.m. – 11:45 a.m. “Online Auction Success” – Proxibid.....Salon D, E

10:45 a.m. – 11:45 a.m. “High End Collectibles at Low Value Estates” – Megan Mahn Miller..... Salon F

12:00 p.m. – 1:00 p.m. Lunch..... Salon G

12:30 p.m. – 2:00 p.m. Fun Auction Item Check-in Salon A, B, C

1:00 p.m. – 2:00 p.m. ”Building a Bulletproof Brand” – Andy Imholte Salon D, E

2:00 p.m. – 3:30 p.m. Nomination Committee Interviews.....Amber Valley Board Room hotel 1st floor

2:00 p.m. – 2:15 p.m. Coffee Break.....Prefunction Hall/Vendor Area

2:15 p.m. – 4:00 p.m. “Marketing in a World without Facebook” – John Schultz Salon D, E

4:00 p.m. Ring Person Contestant Rules Meeting..... Salon F

4:00 p.m. – 5:00 p.m. Social Hour

5:00 p.m. – 6:00 p.m. Awards Banquet Salon G

5:00 p.m. – 6:00 p.m. Junior Auctioneer Dinner Salon F

6:00 p.m. Junior & Amateur Auctioneer Showcase Salon G

Following Showcase Fun Auction, Classic Auctioneers and Ring Person Contest Grand Ballroom

Saturday January 19, 2019

7:30 a.m. – 8:30 am Breakfast and Town Hall Meeting..... Salon A, B, C

8:30 a.m. – 9:30 am “Bid Calling with Purpose” – Jerrick T. Miller Salon D,E

8:30 a.m. – 9:30 am “Technology in the small business” – Kevin Litzau Salon F

9:30 a.m. – 9:45 am Coffee Break.....Prefunction Hall/Vendor Area

9:45 a.m. Auxiliary Craft Wine Glass or Wood Sign (\$20 Fee)..... Great Plains Room

9:45 a.m. – 11:15 am “Slumdog Auctioneer” – Scott H. Shuman Salon D, E

11:30 a.m. – 1:00 p.m. Recognition Luncheon.....Salon G

1:30 p.m. – 3:30 p.m. MSAA Bi-Annual/MSAF Board Meeting Salon D, E, F

1:30 p.m. – 3:30 p.m. Auxiliary Annual Meeting Great Plains Room

3:30 p.m. – 5:00 p.m. Social Hour

6:00 p.m. – 8:00 p.m. President’s Banquet Grand Ballroom

8:00 p.m. – 10 p.m. Hall of Fame Reception Red River Room

9:00 p.m. Entertainment..... Grand Ballroom

*** All Information is Subject to Change ***