

**MINNESOTA STATE
AUCTIONEERS' ASSOCIATION
SUMMER MEETING**

Friday, July 25, 2008

**MC LEOD COUNTY FAIRGROUNDS
800 Century Ave. SW, Hutchinson, MN 55350**

SCHEDULE OF EVENTS

**9:00 AM - 10:00 AM.....Round Table Discussions
10:00 AM - 11:30 AM.....DOT Rules, Regulations & Updates
11:30 AM - 12:15 PM.....Lunch
12:30 PM.....Summer Business Meeting**

LODGING:

**AmericInn of Hutchinson, 1115 Hwy. 7 East.....320-587-5515
Super 8 Motel, 1200 Hwy. 15 South.....320-587-9299
Best Western Victorian Inn, 1000 Hwy. 7 West.....320-587-6030**

Please take time to go over the proposed changes to the By-Laws & Articles of Incorporation (listed in complete detail on pages 3-16 of this insert). We will be voting on the changes at the summer meeting.

Please RSVP by July 1, to allow for an accurate lunch count. Email RSVP to Frank Imholte frank@solditatauction.com. I look forward to seeing everyone this summer.

President Joey Fahey

SUMMER SEMINAR - *The Auctioneer And The Rules Of The Road*

As professionals who spend a lot of time on the road, moving equipment and merchandise, we have rules that we must adhere to. In January we talked briefly about those rules, this summer we will be looking more in-depth into these rules.

Every one of us has, at some point, hooked on to a trailer and drove down the road to pick-up a piece of equipment, or merchandise for an upcoming auction. If the combination weight of the towing vehicle (truck, car, etc.) and trailer are over 10,001 pounds while in commerce you are required to have special licensing.

The MN DOT defines a Commercial Motor Vehicle with two definitions, with which a driver should be familiar. For the applicability of CDL laws and some MN traffic laws a commercial motor vehicle is defined as: A motor vehicle or combination of motor vehicles used to transport passengers or property if the motor vehicle:

1. Has a gross vehicle weight of more than 26,000 pounds;
2. Has a towed unit with a gross vehicle weight of more than 10,000 pounds and the combination of vehicles has a combined gross vehicle weight of more than 26,000 pound;
3. Is a bus;
4. Is of any size and is used in the transportation of hazardous materials, except for those vehicles having a gross vehicle weight of 26,000 pounds or less while carrying in bulk tanks a total of not more than 200 gallons of petroleum products and liquid fertilizers; or
5. is outwardly equipped and identified as a school bus.

For the applicability of MN Motor Carrier Laws and the Federal Motor Carrier Safety Regulations (FMCSRs) a commercial motor vehicle is defined as: Any self propelled or towed motor vehicle used on a highway in commerce to transport passengers or property when the vehicle-

1. Has a gross vehicle weight rating or gross combination weight rating, or gross vehicle weight or gross combination weight of 10,001 pounds or more, whichever is greater, or
2. Is designed or used to transport more than 8 passengers including the driver for compensation; or
3. Is designed or used to transport more than 15 passengers, including the driver, and is not used to transport passengers for compensation; or
4. Is used in transporting hazardous materials requiring the vehicle to be placarded.

So as Auctioneers in the State of Minnesota, where do we stand with this license requirement while in commerce? I look forward to seeing each and every at the summer Seminar on Friday July 25 at the McLeod County Fair Grounds, 800 Century Ave. SW, Hutchinson, MN 55350.

Matthew A Schultz

matt@schultzauctioneers.com • Phone: 651-335-6364

We want to know what our MSAA can do for you!

Some current MSAA benefits include:

- Multiple educational seminars on topics pertinent to auctioneering, marketing, appraising, government regulations, small business growth & management and cultural enrichment.
- Subscription to *The Minnesota Auctioneer*, with new and informative articles from around the state.
- Combined legislative influence including a lobbyist.
- MSAA code of ethics which all members are expected to follow.
- Mentoring and problem solving.
- Voting privileges at association business meetings.
- Use of the MSAA logo in advertising and the opportunity to compete in marketing competitions.

Check out the MSAA website: minnesotaauctioneers.org

The MSAA Board would like your input on how to make our organization the best that it can be and encourage you to be an active member. Please take the time to fill out this short survey and add any additional comments to let us know what improvements could be made.

Do you feel the following MSAA benefits could provide a positive effect on your Auction business?

- | | |
|-----------------------------------|----------------|
| Business Organization/Development | YES ___ NO ___ |
| Conference and seminars | YES ___ NO ___ |
| Legislative Lobbyist | YES ___ NO ___ |
| Minnesota Auctioneer Magazine | YES ___ NO ___ |

What seminar topics interest you?

- | | |
|-----------------------|----------------|
| Real Estate Auctions | YES ___ NO ___ |
| Legislation | YES ___ NO ___ |
| Advertising/Promotion | YES ___ NO ___ |
| Web page design | YES ___ NO ___ |
| Other _____ | YES ___ NO ___ |

Would the following affect your decision to attend the yearly conference and show?

- | | |
|------------------------------------|----------------|
| Location | YES ___ NO ___ |
| Permanent Central Location | YES ___ NO ___ |
| (Currently moves around the state) | YES ___ NO ___ |
| Cost | YES ___ NO ___ |
| Seminars | YES ___ NO ___ |
| Time of year | YES ___ NO ___ |
| Other _____ | YES ___ NO ___ |

Circle day preference: M T W TH F S Su

One day Two days & 1 night Three Days & 2 nights

Have you previously been a MSAA member?

YES ___ NO ___

If yes, please circle the reason for not renewing membership:

Retired Out of Business Moved

Other _____
What are the greatest concerns facing auctioneers today and how could the MSAA help?

Additional Comments Are Welcome.